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Global Search Firm Appoint Managing Director of New Department

David Winch has joined Miramar Global as Managing Director of Miramar Talent, the firm's latest search product.

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Following the announcement of their international merger in 2017, Miramar Global declared further expansion earlier this year when they revealed new service offering, Miramar Talent. As a result, the worldwide search firm, working across TMT and Industrial sectors, are now delighted to reveal the appointment of David Winch, an experienced leader in search, formerly of Juniper Networks and Nokia, as Managing Director of the new department.

Miramar Talent extends Miramar's executive search methodology to the layers below senior leadership, to now positively impact customers deeper in their organisational structures to support their ongoing transformations and growth.

Based in the firm's London office David joins Miramar with over 20 years of experience in leading recruitment teams within global technology corporates as well as boutique search firms. Having experience from both perspectives means that David now brings not only extensive knowledge to this new role but also empathy with regard to the challenges faced by organisations recruiting talent in a highly competitive marketplace.

Using his experience David intends to lead Miramar Global's new department in engaging with organisations throughout the talent cycle, aligning with corporate and talent strategies to ensure recruitment is a value-creating function.

Miramar Talent has been created to meet the needs of 21st-century businesses wishing to take control of their talent agenda. The new product assists organisations who need to address company-wide diversity, meet the demands of digital transformation and/or simply to refresh their workforce with high performing teams.

Ross Bailey, Founding-Partner at Miramar Global has commented,

"We are delighted to have David Winch join us as Managing Director for Miramar Talent. A Miramar customer for many years, David's career has spanned leading recruitment for large corporates, most recently as Head of Recruitment Europe for Nokia, and prior to this, he was an executive recruiter for several boutique executive search firms. His knowledge of the total talent cycle from a customer perspective is invaluable in ensuring Miramar Talent's services translate into real value across the business, HR and talent stakeholders."

David Winch, has also commented,

“Delivery of quality hires must always be the primary output of recruitment but focusing only on the acquisition of talent omits significant value and potential competitive advantage that can be gained by this broader approach.

Having led recruitment functions in-house for over a decade, I recognise our customers’ challenges. Business models are changing and we believe recruitment models must adapt also, where a more strategic approach to non-executive recruitment can move our customer’s ahead of their talent demand, accelerate transformation and maximise their investment.”